

## Osiatis launches an IT services management offer in SaaS mode in partnership with BMC Software

With its economical approach, simplicity and speed of implementation, this offer extends the benefits of IT services management to a wide range of companies.

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Osiatis is one of France's foremost IT services companies specialised in IT transformation outsourcing and Application developments with new technologies.

The Group has a workforce of around 3,000 employees and is established in France, Belgium/Luxemburg, Spain and Austria.

Osiatis is listed on Euronext Paris - Compartment C (ISIN code: FR0004044337) and included in the MIDCAC and SBF SM indices.

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Osiatis is a company specialised in IT transformation outsourcing. In partnership with BMC Software, it is launching an innovative computer services management offer in SaaS mode, based on the publisher's BMC suite Remedy ITSM v7.

This SaaS approach (Software as a Service) consists in offering to companies, in the form of services and invoiced as such, applications accessible by the Web and designed specifically for this purpose. This makes it possible:

- to obtain simple, quick access to an IT services management solution (management of hardware base, service requests, incidents, changes, etc.) with a wealth of functions, and to adapt it to its own needs
- to have access, from its operating budget, not its investment budget, to the leading ITSM (IT Services Management) solution on the market for medium-sized companies, to access a "high-end", tried and tested solution.

*"As forerunners in the distribution of ITIL in France, we have acquired excellent experience in the implementation of Service Management solutions. Many companies were unable to take advantage of this, for reasons of budget or the complexity of putting it into practice. Others that already used an ITSM solution were seeking a more flexible, economical approach. That is why we decided to offer them an ITSM solution in SaaS mode,"* explains Alain Roumilhac, Executive General director of Osiatis.

*"After many successful joint projects, we are in a position to appreciate the service management expertise and the quality of performance provided by Osiatis. It was completely natural for us to back their project for developing an ITSM solution in SaaS mode on the basis of our technologies,"* comments Eric Lecoq, Chairman of BMC Software France.

#### About BMC Software

BMC Software Inc. [NYSE: BMC] is a leader in administration solutions enabling companies to automate their IT and prove its professional value. BMC Software's solutions integrate into the context of Business Service Management (BSM) and the automation of services and cover the whole gamut of systems, applications, databases and IT services management. In the last four quarters up to 31st December 2007, BMC Software attained sales figures of approximately 1.7bn dollars. Further information at: <http://www.bmc.com>.