

ACCELERATING GROWTH IN 2007

2007 REVENUE: €236.2 M, AT THE TOP-END OF MANAGEMENT FORECASTS

Vélizy, 5 February 2008 - Osiatis, a leading IT engineering and facilities management service provider, today published its revenue for the 2007 financial year.

Revenues, €m	2006	2007	Growth
H1	112.0	119.5	+6.7%
H2	111.9	116.7	+4.3%
FY	223.9	236.2	+5.5%

Revenue of €236.2 m in 2007

Osiatis posted revenue of €236.2 m in FY2007, at the high end of management forecasts, which ranged from €234 to €236 m and up 5.5% from FY2006.

Osiatis reported growth of consolidated revenue to €61 m in Q4-2007, up 3.3% after strong Q4 sales in 2006.

All geographical zones turned in good performances. French sales came to €207.2 m for the year, up 4.1%, while international sales continued to rise sharply. The Spanish and Belgian units contributed stellar growth of nearly 17% to €29.0 m.

The *Infrastructure Managed Services* business (France and International) reported revenue of €197.2 m, up 7.2%. The *Application Management Outsourcing* business (France) turned in sales of €39 m.

Commercial highlights and human resources

Osiatis continues to benefit from its relevant position in the selective and open-ended facilities management market. In 2007, Osiatis signed 23 contracts with a value of over €1 m in France, all with major players in the health, financial, government, industrial and mass retailing sectors.

The book-to-bill ratio came to 1.16, while the contract renewal rate exceeded 92%. Osiatis further proved its capacity to attract new customers: 50% of all new contracts were signed with new customers.

Despite a dearth of human resources on the market, Osiatis managed to recruit nearly 700 people and to keep staff turnover down to 13%.

Margins expected to improve in the second half

The operating margin can be expected to rise significantly in the second half and the profitability profile should once again improve in 2007.

Osiatis is a leading French IT service provider specialised in selective and future-proof IT management with complementary offers in the areas of engineering, support services and infrastructure and applications maintenance.

Osiatis has a workforce of almost 3,000 employees and is established in France, Belgium/Luxembourg, Spain and Austria.

Osiatis is listed on Euronext Paris
Compartment C
(ISIN code: FR0004044337)
and included in the MIDCAC
and SBF SM indices.

Code: OSA
Bloomberg: OSA.FP
Reuters: OSA.PA

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Confirmation of the strategy

Osiatis continues its growth strategy, underpinned by three pillars:

- a strategic position in the *Infrastructure Managed Services* segment, offering Osiatis a high-visibility growth profile in the long term, including in turbulent markets.
- soaring international growth, helped by effective subsidiaries and a growing number of successful bids in France for international deployment projects.
- the priority given in 2007 to reviewing the offering and improving the profitability of the *Application Management Outsourcing* business. In this business line, Osiatis is now in a position to take its strategic development one step further.

Shares outstanding and ownership structure

195,000 shares from the treasury stock (whose pledge expired after repayment of the Focal debt) have been earmarked for the group's stock option plan, making it unnecessary to issue a corresponding number of new shares.

On 31 December 2007, WB Finance et Partenaires, one of Osiatis' reference partners, increased its interest in the capital with almost 150,000 shares to 42.45% of the capital.

Next meeting: Publication of annual results on 24 March 2008 after trading hours.