

## OSIATIS PLATINUM PARTNER OF LANDESK SOFTWARE

### OSIATIS IS AWARDED THE HIGHEST PARTNERSHIP STATUS BY LEADING INFRASTRUCTURE SERVICES SOFTWARE PROVIDER LANDESK

Vélizy,  
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Osiatis, a leading IT engineering and facilities management service provider, has just been awarded Platinum ESP (Expert Solution Provider) status by LANDesk Software, a leading provider of integrated systems, security and process management solutions.

Osiatis is a leading French IT service provider specialised in selective and future-proof IT management with complementary offers in the areas of engineering, support services and infrastructure and applications maintenance.

Osiatis has a workforce of almost 3,000 employees and is established in France, Belgium/Luxembourg, Spain and Austria.

Osiatis is listed on Eurolist of Euronext ParisCompartment C (ISIN code: FR0004044337) and included in the MIDCAC and SBF SM indices.

Code: OSA  
Bloomberg: OSA.FP  
Reuters: OSA.PA

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Osiatis, a historic service partner of LANDesk Software, is one of the only two Platinum ESP partners in France. This status requires the service provider to generate annual sales of at least \$3 million and to have at least four Certificated LANDesk Engineers and two Certificated LANDesk Sales.

*"LANDesk solutions have enriched our expertise in IS administration. We crossed an important threshold when becoming a Gold partner in 2005 and today we are proud to have reached the highest level, Platinum,"* Alain Roumilhac, CEO Osiatis, said.

This strategic partnership opens up new markets for LANdesk and Osiatis to deliver value-added services to LANDesk Software customers.

*"Osiatis' value-added lies in its capacity to manage IT administration projects and to provide Help Desk services according to tested and certified methodologies. Its European network will enable us to conduct multinational multi-site projects,"* Frédéric Pierresteguy, Vice-President Southern Europe LANDesk Software, commented.

In 1998, Osiatis became one of the first integrators to opt for LANDesk Software solutions. Today, the French market is served by more than **50 employees** trained in desktop management technologies and an expert team of about twenty certified consultants.

The partners share top-quality references ranging from hundreds to thousands of workstations, such as the deployment of 35,000 workstations at 7,000 sites for a leading French bank.

#### About LANDesk Software

LANDesk, a wholly-owner subsidiary of Avocent (NASDAQ: AVCT), is a leading provider of systems, security and process management solutions for



workstations, servers and mobile business tools. Thanks to LANDesk, thousands of businesses deploy and use simple end-to-end administration and security solutions for workstations, servers and mobile peripherals. Headquartered in Salt Lake City, Utah, LANDesk maintains offices in America, Europe, Asia and Australia. LANDesk Software's references include: Arcelor\*, Banque Postale\*, Bayer\*, Hospices Civils de Lyon\*, Coca-Cola\*, Commission Européenne\*, Dalkia\*, Faurecia\*, Honeywell\*, Laboratoires Anios\*, M6\*, Ministère de l'Education Nationale\*, ST Microelectronics\*, Tetra Pak\*, Valeo Electronique\*, etc.

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