

## H1-2007 SALES: €119.5m, UP 6.7%

Vélizy, 24 July 2007

Osiatis, specialised in infrastructure and applications engineering maintenance, today published its sales for the first half of 2007.

Osiatis is a leading French IT service provider specialised in selective and future-proof IT management with complementary offers in the areas of engineering, support services and infrastructure and applications maintenance.

Sales (€m)	2007	2006	Growth
Q1	59.5	56.0	+6.3%
Q2	60.0	56.0	+7.1%
H1	119.5	112.0	+6.7%

Osiatis has a workforce of almost 3,000 employees and is established in France, Belgium/Luxembourg, Spain and Austria.

*Osiatis is listed on Eurolist of Euronext Paris Compartment C (ISIN code: FR0004044337) and included in the MIDCAC and SBF SM indices.*

Code: OSA  
Bloomberg: OSA.FP  
Reuters: OSA.PA

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**Faster growth in H1-2007**

Osiatis exceeded its objectives with sales of €119.5m in the first half of 2007, up 6.7% on the year before. Sales were strong in all geographical areas. French sales came to €105.3m, up 5.6%. International business remained buoyant, particularly in Spain and Belgium, where sales soared by almost 16% to €14.2m. The Infrastructure Management Services business (France and International) recorded sales of €99.2m, up 8.3%. The Application Management Outsourcing business (France) reported sales of €20.3m, almost level with the year before (down 0.6%) even though the average number of days worked in the first half of 2007 was 4.7% less than in H1-2006.

**Osiatis won several major contracts in the second quarter**

Superior technological know-how and a judicious positioning allowed Osiatis to gain market share and to win ten 3- to 5-year contracts with a value from €1m to €13m with major players in the health, finance, public service and industrial sectors. One spin-off, a global steel major, selected Osiatis to develop the architecture for its information system and to manage its infrastructures. The design phase, scheduled to take 9 months, will be followed by a 5-year facilities management deal. This contract demonstrates Osiatis' capacity to formulate turnkey high-tech solutions with high value added.

**Outlook: further growth and higher profit margins**

Prompted by high visibility on orders and growth, Osiatis has launched a campaign to recruit 500 engineers and technicians. The excellent commercial results recorded in the first half strengthens management confidence in the group's capacity to expand and to improve its operating margin.

**Next event:** publication of H1 results on 25 September 2007 before trading hours.