

## **HY1 2010 SALES: € 120.0 MILLION**

### **CONFIRMED RETURN TO GROWTH**

**Vélizy, France, 22 July 2010** – Osiatis, an IT services company specialised in infrastructure services, publishes today its sales for the first half-year 2010 ending 30 June.

(€ millions)	2009	2010	% change
Q1 sales	59.5	<b>60.0</b>	+0.7%
Q2 sales	57.8	<b>60.0</b>	+3.8%
<b>HY1 sales</b>	117.4	<b>120.0</b>	+2.3%

Osiatis is one of France's foremost services companies, recognised as a leader in IT infrastructure services, as well as in new technology developments with its subsidiary, Osiatis Ingénierie.

The Group employs a workforce of over 3,000 and is established in France, Belgium/Luxemburg, Spain and Austria.

Osiatis is listed on Eurolist by Euronext Paris - Compartment C of NYSE Euronext (ISIN: FR0004044337) and is included in the MIDCAC and SBF SM indices.

Ticker: OSA  
Bloomberg: OSA.FP  
Reuters: OSA.PA

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Osiatis reports consolidated sales of € 120.0 million for its first half-year 2010, an increase of 2.3%. The business recovery was confirmed in the 2<sup>nd</sup> quarter, with sales growth of 3.8% to € 60.0 million.

**Good performance of the *Infrastructure Services* business**

*Infrastructure Services*, which represent 87% of consolidated sales, reported a business volume of € 105.0 million for the 1<sup>st</sup> half-year, a 4.7% increase compared to the 1<sup>st</sup> half-year 2009. In France, the 2<sup>nd</sup> quarter was especially buoyant with growth of 7.5% compared to Q2 2009. Growth for the full 1<sup>st</sup> half-year was significant at 4%.

The *New Technology Development* business declined by 12.2% to € 15.0 million, reflecting the completion of an integration project and the lack of recovery to date in the Consulting business.

**Continuing growth in international markets**

Osiatis recorded international sales (Austria, Benelux and Spain) of € 17.6 million, an increase of 8.5% and the thirteenth consecutive half-year of growth.

**Continuing improvement in margin levels**

The effect of the "*Purple Challenge*" programme continues to bear fruit and enables us to confirm our target for an improvement in profit margins in the 1<sup>st</sup> half-year.

**Sound development outlook**

Bolstered by its performance and satisfactory order taking in the 1<sup>st</sup> half-year, Osiatis is entering the 2<sup>nd</sup> part of the year with confidence and again confirms its full-year growth guidance.

**Shareholders' agenda:** Publication of half-year financial statements on 31 August 2010 after close of trading.